

Banking & Finance

Opus Advisory Group forms partnership with Northeast Alliance Federal Credit Union

Opus Advisory Group, LLC (www.opusadvisory.com) has entered into a formal partnership with NorthEast Alliance Federal Credit Union (NEA) to provide in-house financial advice and planning for NEA's 9,028 members and non-members alike.

As part of the new agreement, Opus will establish a satellite office within NEA's recently opened Bardonia, New York branch and has named financial advisor Christopher Ciani to head the new service, which is designed to help small businesses and individuals coordinate and integrate their financial decisions.

"Opus' unique wealth management platform provides the perfect complement to NorthEast Alliance FCU's existing base of popular financial products," said Donald Briggs, CEO at NEA. "Opus Advisory's full suite of personal financial planning options provides a much-needed, value-added service that will help our clients build and manage their wealth."

With assets of \$34 million, NEA is a member-owned credit union that offers a

full range of financial products, including loans, insurance, savings and checking accounts, credit cards and convenient bill-paying options.

"During these troubling economic times, having access to a professional financial advisor can help calm people's fears and lead them on the right track to make informed decisions about saving and investing for their future," said Anthony DeStefano, partner at Opus Advisory. "We specialize in offering personal help with our clients' financial needs and ensure that they have the clarity and confidence to accomplish their financial goals."

Opus takes an integrative approach to building and protecting wealth by breaking down the silos between money managers, insurance brokers, attorneys and accountants. The firm stresses a process-driven method, rather than a product-driven perspective and focuses on the objective and analytical aspects of managing and maintaining wealth to help clients make responsible decisions.